

Sierra Smith

Ph.D. In Economics · Michigan State University

110 Marshall-Adams Hall, East Lansing, MI 48824

✉ smithsi6@msu.edu | 🏠 Sierra-Smith.com

Education

Michigan State University

East Lansing, MI

Ph.D. in Economics

2020-2025

M.A. in Economics

2020-2022

Florida State University

Tallahassee, FL

B.S. in Finance and Economics

2015-2019

Magna Cum Laude

Positions

Michigan State University

Assistant Teaching Professor

Spring 2026

Teaching

Oakland University

Instructor

Principles of Microeconomics

Winter 2025

Michigan State University

Department of Economics Excellence in Teaching Award

2024

Instructor

Principles of Macroeconomics

Spring 2026

Intermediate Microeconomics

Fall 2022, 2024; Spring 2024

Preliminary Exam Seminar: Microeconomics

Spring 2024

Economics of Sports

Summer 2022

Teaching Assistant

Behavioral Economics

Fall 2021; Spring 2022, 2023, 2025

Social Science Data Analytics

Spring 2025

Intermediate Microeconomics (Honors)

Fall 2023

Big Ideas in Social Science

Fall 2023

Intermediate Microeconomics

Spring 2021

Intermediate Macroeconomics

Fall 2020

Florida State University

Calculus I, *Student Athlete Tutor*

Fall 2018

Principles of Microeconomics, *Learning Assistant*

Fall 2017

Research

Working Papers

When the Storm Breaks (Expectations): Reference Dependence and Demand for Flood Insurance

Works in Progress

The Missing Piece: Experimental Evidence on Salience and Insurance

Building Effort: Reference Points and Productivity in a LEGO Experiment

Experience

Lab Manager, *Spartan Psychology and Economics Advanced Research Lab*

Fall 2023-Present

Research Assistant, *Benjamin Bushong*

Summer 2023

Service

Cengage Higher Education AI Advisory Board, *Research Panelist*

2025

Girls Math and Science Day, *Economics Presenter*

2024, 2025

Academic Culture and English Skills Program, *Graduate Assistant*

2024, 2025

Economics Ph.D. Mentoring Program, *First Year Mentor*

2022-2025

Professional Development

Workshops

College Teaching Institute, *Michigan State University*

2024

BEEP Workshop on Computational Tools for Experimental Economics, *Purdue*

2024

Graduate Student Workshop in Experimental Economics, *Chapman University*

2023

Conferences

Economic Science Association, *Columbus, Ohio*

2024

VSEEL Conference, *West Lafayette, Indiana*

2024

Economic Science Association, *Charlotte, North Carolina*

2023